

# SOLAR SCRIPT

Hi can I speak with the home owner Mr. /Mrs. \_\_\_\_\_

My name is \_\_\_\_\_ and I am calling you from Smart Home Solar.

I'm calling to see if your house qualifies for the latest incentives on solar energy and if it does, our solar expert can give you a call in a few days and give you Free consultation on it. Would that be OK?

1. Are you owner of a single family home?
2. How much do you pay for your electric bill? (end call if under \$100)
3. And may I know the name of your electricity provider?
4. Would you say that your credit score is above 600? (end call if under 600)

**Verify Name, Address, Zip Code**

**Verify Phone Number**

Just for the reference of the call what's your favorite color? You can name any color red, green blue.

Great, so that's all I need to verify, now I am going to have one of our local solar experts (use name on dialer) give you a call in the next 24-48 hours. He/she will provide you with all the details about the solar program, and how you can reduce your monthly bill up to 50%.

Would that be OK?